



---

## Mag. Amelie Huber-Starlinger

MEDIATOR AND CONFLICT MANAGEMENT

(former) Attorney at Law  
SIMI (Singapur) and CEDR (England) accredited mediator  
registered with the Austrian Ministry of Justice in its list of mediators  
management consultant including company organisation services registered with the Austrian Trade Register

For many years Amelie has worked as a lawyer, arbitrator and mediator specializing in arbitration, mediation as well as settlement and contract negotiations. She has gained extensive knowledge in the settlement of national and international disputes according to various rules of numerous institutions (e.g. VIAC, ICC, ICSID, UNCITRAL, etc.). In 2020 Amelie has decided to concentrate entirely on her communication expertise with special emphasis on negotiation and mediation.

Clients describe Amelie as "one of the best business mediators," praising her ability to introduce innovative solutions and foster a collaborative, approachable communication style. Her deep expertise is complemented by her "analytical, empathic, and outstanding knowledge," and she is recognized for her "thorough deliberations" and "excellent preparation." Amelie's clients also highlight her "strategic, practical approach," her ease with technical issues, and her quick responsiveness. She is known for her "brilliant, composed, and systematic argumentation," as well as her "constructive and amicable" approach.

She is accredited as mediator in Singapore (at SIMI), in England (at CEDR) and in Austria (List of mediators of the Austrian Ministry of Justice). Amelie serves as a member of the VIAC Mediation Advisory Board and is an experienced judge in both national and international mediation and negotiation competitions. Amelie is also a regular speaker and writer on mediation and conflict management.

Due to her international background and diverse training, Amelie tailors the process custom-fit to the parties, their representatives and the dispute itself. She combines the best and most effective methods, techniques and mediation styles to achieve optimal outcomes. Additionally, she assists clients as a negotiation consultant and trainer to prepare and to conduct negotiations with the goal of securing the best possible results..

Amelie acquired her skills through substantive training paired with years of practice. Amelie can fall back on her own experiences, especially in the intercultural area, as she has lived in Austria, Germany, Sweden and the USA. She underpinned her own experiences with theory by participating in special courses on intercultural communication.



<b>Nationality:</b>	Austria and Germany
<b>Working language:</b>	German and English
<b>Telefon:</b>	[+43] 650 622 51 04
<b>E-Mail:</b>	huber-starlinger@tailored.solutions
<b>Web:</b>	tailored.solutions

---

#### EDUCATION AND QUALIFICATIONS:

- » Certified for mediation and conflict management, Sigmund Freud University in Vienna (Austria)
  - » Listed as mediator by the Ministry of Justice in Austria
  - » SIMI (Singapore International Mediation Centre, Singapur) accredited mediator
  - » CEDR (Centre for Effective Dispute Resolution, UK) accredited mediator
  - » Intercultural Communications (Bridges Academy, USA)
  - » CEDR Investor-State Mediation Training
  - » Negotiation Mastery, Harvard Business School Online (USA)
  - » Registered with the Austrian trade register: Management consulting services including business organisation
  - » Austrian bar exam to be admitted as Attorney at Law in Vienna, over 10 years representing clients in court and arbitral proceedings, in negotiations and acting as arbitrator
  - » Legal studies at the University of Vienna (Austria) and the University of Stockholm (Erasmus)
- 

#### EXPERIENCE:

- » Mediator and founder of tailored.solutions
  - » Mediator and attorney at law, NORTHCOTE.RECHT, Vienna
  - » Mediator and attorney at law, Baier Rechtsanwälte KG, Vienna
- 

#### TÄTIGKEITSSCHWERPUNKTE:

- » National and international mediation (in particular commercial mediation)
  - » Training and coaching of parties in preparation of or during a negotiation
- 

#### EXEMPLARY LIST OF ALREADY MASTERED BRANCHES AND LEGAL AREAS:

- » Healthcare and Pharmacy
- » Banking and finance
- » Intellectual property (IP) and information technology (IT)
- » Real estate, construction and engineering
- » Energy industry
- » Investment protection
- » Service companies
- » M&A transactions
- » Civil, corporate and commercial law

- » Transport industry / import and export
- » Family related issues
- » Disputes between companies
- » Disputes within companies
- » Disputes between companies as investors and states

#### EXEMPLARY LIST OF MASTERED CASES:

- » **Mediator** in a dispute between two shareholders concerning the existence and focus of the company
- » **Mediator** in a dispute concerning the termination of a partnership
- » **Mediator** in a dispute between a company and its former shareholders concerning an alleged incorrect payment in the past
- » **Mediator** in a dispute between a band and its business client concerning the repayment of a company loan
- » **Mediator** in a dispute between the former CEO of a company and the insolvency administrator of that company with the intervention of a litigation funder concerning the CEO's management decisions
- » **Mediator** in a dispute between two companies concerning the defective delivery of goods
- » **Sole arbitrator** in a dispute concerning a cross-border contract for the installation of elevators applying German law
- » **Sole arbitrator** in a dispute concerning a cross-border lease agreement applying Austrian law
- » **Representative** of an Austrian bank in a dispute concerning a brokerage agreement concluded with another bank located outside the EU
- » **Providing consulting services** to an Austrian company concerning the conduct and identifying specific negotiation goals in a mediation
- » **Representative** of STRABAG SE, Raiffeisen Centrobank AG und Syrena Immobilien Holding AG in an investor-state dispute against the Republic of Poland (<https://icsid.worldbank.org/cases/case-database/case-detail?CaseNo=ADHOC/15/1>)

#### EXEMPLARY LIST OF PUBLICATIONS AND SPEAKING ENGAGEMENTS:

- » Moderator of the panel on "**Mediation and AI**" at the IBA - VIAC CDRC Mediation & Negotiation Competition (2024)
- » Moderator of a World Café of the **Vienna Arbitration Days "Mediating ESG disputes"** (2024)
- » Author, **Konfliktmanagement (Conflict Management)**, in a German book called „Das große Handbuch Wirtschaftsrecht Recht und Praxis im Unternehmen“, Manz (2024)
- » Speaker, **Mediation** in the course of an postgraduate study called „Master of Legal Studies – Europarecht“, University for Continuing Education Krems (Donau-University Krems) (2022 & 2024)
- » Organiser and Speaker, **Das 1x1 der Verhandlungsführung (1x1 of the conduct of negotiations)**, Sigmund Freud Private University (Academie for Continuing Education) (2021 & 2022)
- » Organiser and Trainer, **International Commercial Mediation Advocacy Workshop with subsequent IMI Mediation Advocate accreditation** (Online) (2021 & 2022)
- » Speaker, **International Perspectives on Mediation – What we can learn from each other**, WillWorkForFood (USA) – Program moderated by Jeff Kichaven und Jean

Lawler (2021)

- » Speaker, **Multi-tier dispute resolution clauses, is this the key to mediation success?** in the course of the International ADR Webinar Series 2021 of the Thailand Arbitration Centre (2021)
  - » Speaker, (Key Note Speech) **Med-Arb – An Alternative Dispute Resolution Practice?** in the course of the Swiss China Law Association's 9th Global Forum of International Mediation (Online) (2020)
  - » Author, „**Codes of Conduct and Ethical Guidelines**“ in International Mediation, The Comparative Yearbook of International Business – Special Issue, Wolters Kluwer (2020)
  - » Author, „**The use of mediative tools in arbitration**“ in Austrian Yearbook on International Arbitration, Manz (2020)
  - » Speaker, **How mediation training changes the practice? What is the impact of different training in the conduct of cross-border mediation** in the course of the International Mediation Symposiums in Salzburg (2019)
  - » Moderator of the panel „**Independence, impartiality and efficiency in arbitration**“, ICC YAF Conference in Budapest (2019)
  - » Organiser of the international **360° ADR** (Alternative Dispute Resolution) – **Midweek Talks** (2020-2022)
-